

NLP TRAINING INSTITUTE

Quality • Professionalism • Ethics in NLP

Presenting Powerfully

'Influence and Inspire...
in ways you *never* imagined...until now...'

Where and When

2019

April
5th 6th & 7th April '19

Location:
Glenroyal Hotel,
Maynooth,
Co. Kildare

Other Dates
To be advised

Course also
available for
presentation
In-house

Why attend Presenting Powerfully?

Whatever you do in life, your ability to present elegantly to others, to express yourself powerfully and clearly, will be of benefit to you.

Discover your personal power as a presenter by learning and utilising the skills of the most experienced and successful presenters.

What will I learn during this training?

Fundamentals

- Frameworks for developing clear presentation outcomes

Planning and Preparing for Success

- A structured model for preparation enabling you to plan your presentation easily
- Assess your audience in advance and know which approaches to take and why
- Apply innovative design techniques to organizing your key points into a coherent sequence
- Plan and structure your presentation so it works for all learning styles
- Use stories and anecdotes with precision to really connect with your audience and get your message across

Delivering with Elegance and Style

- Learn the key strategies of outstanding presenters
- Build rapport quickly and connect with audiences effortlessly
- Handle questions, objections and difficult audiences with ease
- Entertain your audience as you present
- Build connections within your audience to really get your message across
- Learn to transform your language to communicate concisely and clearly
- Build audience participation interactively
- Develop, maintain and manage the energy in the room

Managing yourself

- Learn how to develop and maintain your ideal presentation state – calm, balanced and centred
- Increase your personal presence using voice and gestures
- Banish fear and performance anxiety so that you can be your natural self when presenting
- Increase your personal impact to become a congruent and magnetic presenter

Evaluating Success

- Learn how to receive and give feedback effectively
- Discover how to continually polish your presentations with confidence

'This training gave me a logical format of presenting which allowed me to become comfortable in my skin and my own ability as a presenter. Thank you for a wonderful training. I will carry it always'
BR, Trainer



'This course has taken the anxiety out of the preparation process. Having a structure to work with has made a vast difference to the quality and effectiveness of the material I prepare and consequently, I feel much more confident about making presentations'
GO'N, Marketing Consultant



'Presenting Powerfully is exactly what this course is about. It has given me the personal confidence and presence to do this, and the skills to handle questions and feedback from the audience. It was fun and definitely a stretch. Whatever your occupation, I can definitely recommend it. Thank You!'
MG, Life Coach

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What happens during the training – How does this work?

Our objective is to work with you and take you to a new level of confidence, ability and excellence as a presenter, banishing any anxieties or fears you may ever have had about yourself as a presenter along the way.

The training is run over three days and is conducted by experienced NLP Trainers using a variety of lively formats including whole group presentations; 'how to' demonstrations; small and large group exercises; practical skill-building work and discussion.

Throughout the training you will get experience in presenting supported by feedback and coaching from qualified NLP Coaches which will accelerate your learning progress even further.

Who should attend?

- **Anyone** who wishes to present in a more powerful and influential way and get better results
- **Managers, Directors and Consultants** who present regularly and want to increase their personal impact
- **Speakers, Presenters, Trainers and Educators** who want to transform their presenting impact and influence their audience in powerful new ways
- **Entrepreneurs and Sales people** who wish to persuade, motivate and sell
- **Everyone** who wants to gain personal experience of leading-edge applications of NLP when presenting.

What if I attend this training?

'Imagine for a moment that you are about to present your most important presentation...before it you are feeling ready, balanced and calm with a quiet sense of excitement. You look out at *your* audience, you *know* that they are totally connecting with you and your message, they *are curious* to hear what *you* have to say. You *enjoy* presenting your material, you are having *fun* along the way, *welcoming* questions and objections *knowing* you are personally well equipped to respond. And when you complete, you receive a well-deserved applause! – participants come to you afterwards commending the quality and standard of your presentation and the style with which you delivered it... '

Everyone at some point has been inspired by an excellent presenter. Could this presenter be you?

Join us and find out...



'With each stage of this course my fear of presenting drifted away as I discovered an enjoyable calm space from which to get my message across with ease and elegance. I not only connected with the audience but with myself at a whole new level.

FO'D, Trainer



'This course took all the mystery out of preparing a presentation and getting up there and delivering it to a group. I learned and experienced a number of amazing techniques which will be effective whether I'm writing and delivering a speech, presentation or seminar. It was 3 days full of fun and wonder given to us by a wonderful trainer who walked the talk. Thank you!'

MT, Career Coach

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Booking Form – Presenting Powerfully

DATES:

April 5th – 7th 2019, Glenroyal Hotel, Maynooth, Co Kildare

SECTION 1 – YOUR DETAILS

Name:

First Name

Surname

Occupation:

Address:

Tel: (h):

(w)

Email:

Mob:

So we can ensure your name badge is correct, please print your name as you would like it to appear on your badge

Name as on badge:

First Name

Surname

SECTION 2 - PAYMENT DETAILS - please indicate how you wish to pay

Paying by **Electronic Transfer**—Bank
Details: NLP Training Institute, Bank of
Ireland, Tramore. BIC BOFIE2D
IBAN IE19BOFI90470487241762
(please include your name as reference)

Enclosed is a Cheque for full payment €630

Please invoice my company as per details in
Section 3

If paying by **Cheque or electronic transfer** please fill in
Section **1 & 2** and return by post or scan and return by
email.

Please make cheques payable to 'NLP Training Institute'
Send this form together with your cheque(s) to:

NLP Training Institute, Administration Office
27 Pheasant Walk • Collins Ave • Dunmore Road •
Waterford • Ireland

If you would like your **Company** to be invoiced please
complete sections **1, 2 & 3**

SECTION 3 – COMPANY DETAILS

Invoice for the attention of:

Department:

Address:

Purchase Order Ref:

Terms and Conditions:

Payment must be received prior to the training seminar dates. Cancellation Policy: All cancellations must be made in writing to the NLP Training Institute and made no later than 3 weeks before the training. Such cancellations may be subject to a handling and administration charge of €50 per delegate. If you are unable to attend a training programme, you may defer to a later programme or provide a substitute delegate at no extra charge. The NLP Training Institute reserves the right to make changes to the programme, location and/or trainers in the event of an emergency.

NLP Training Institute
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